



RETAIL INVESTMENT OPPORTUNITY

LEMAY PLAZA

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Lemay, MO

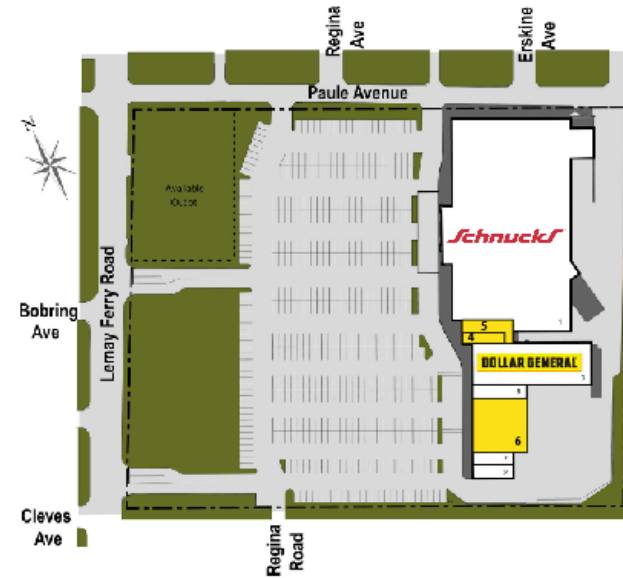
79,747 SF

Anchor: Schnucks



KEY FACTS

- High traffic counts
- Dense population; High barrier to entry
- Schnuck's acquired Shop 'n Save
- New 10 year term with Schnucks (dominant grocer in the St Louis MSA)
- Schnuck's has been trying to enter market for decades
- Schnucks deal heavily subsidized with local government subsidy – very low cost of occupancy
- Dollar General exercised 5 year renewal
- Potential outparcel deal available
- Upside with lease up of vacancy
- Strong grocery sales and positive upward sales trends from pandemic



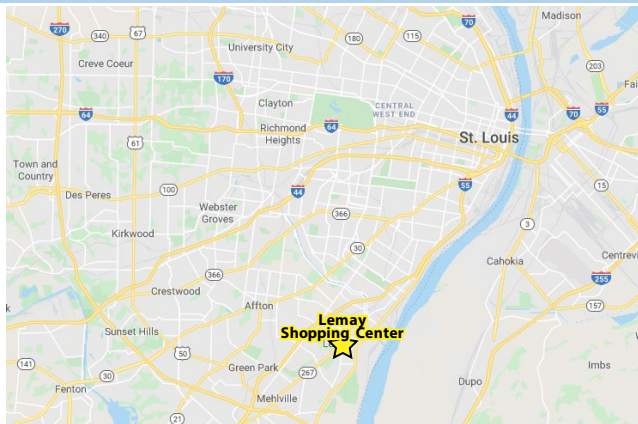
BUSINESS PLAN

- Lease vacant 9,049 SF
- Sell or lease outparcel
- Lease up vacant spaces – higher rent due to Schnuck's replacing Shop N Save.
- Continue to push rents as a result of better grocer

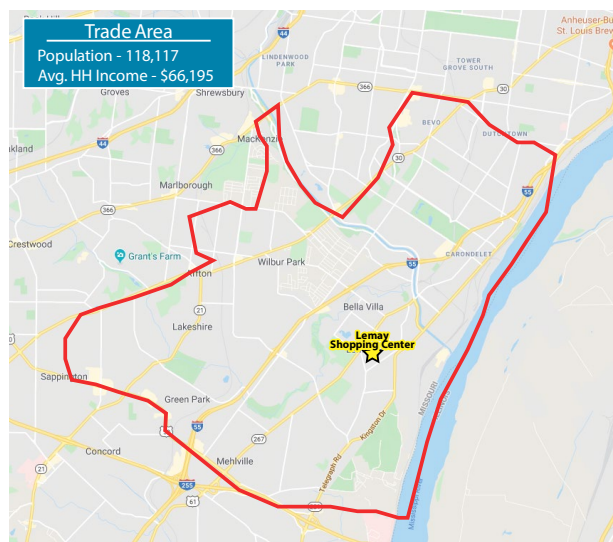
ACQUISITION OPPORTUNITY



LOCATION MAP

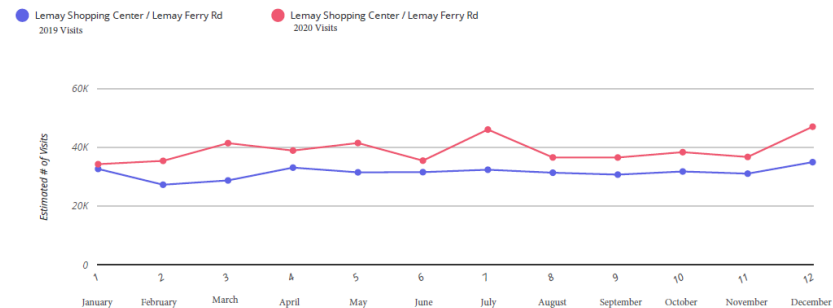


TRADE AREA



VISIT TREND

Visits Trend



Est. # of Visits | Data filters:
Lemay Shopping Center / Lemay Ferry Rd - Jan 1, 2019 - Dec 31, 2019
Lemay Shopping Center / Lemay Ferry Rd - Jan 1, 2020 - Dec 31, 2020
Data provided by Placer Labs Inc. (www.placer.ai)

ACQUISITION OPPORTUNITY



TENANCY

MAJOR TENANTS	SF	% OF GLA	LEASE EXP.
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<i>Schnucks®</i>	56,198	70.4%	7/30
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TOTAL MAJOR TENANTS	56,198	70.4%
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SHOP TENANTS

National Tenants	12,900	16.17%
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Regional Tenants	0	0%
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Local Tenants	1,600	2.0%
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Vacant	9,049	11.34%
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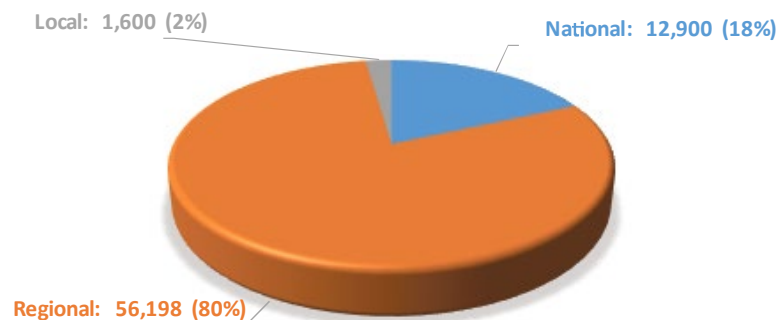
TOTAL SHOP TENANTS	23,549	29.5%
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TOTAL GLA	79,747	100.0%
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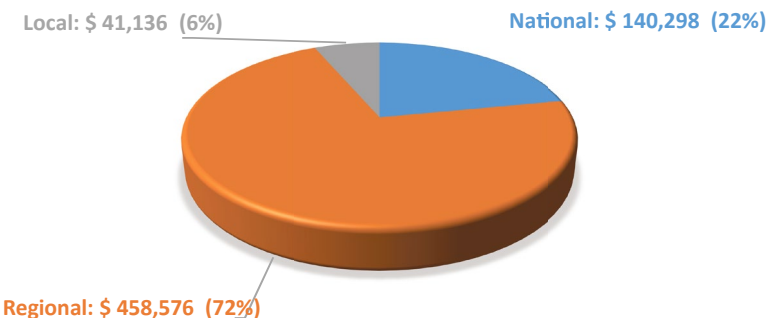
OUTSTANDING CREDIT

National and Regional retailers represent 98% of SF and 94% of the rent.

SQUARE FEET BY CREDIT



GROSS RENT BY CREDIT



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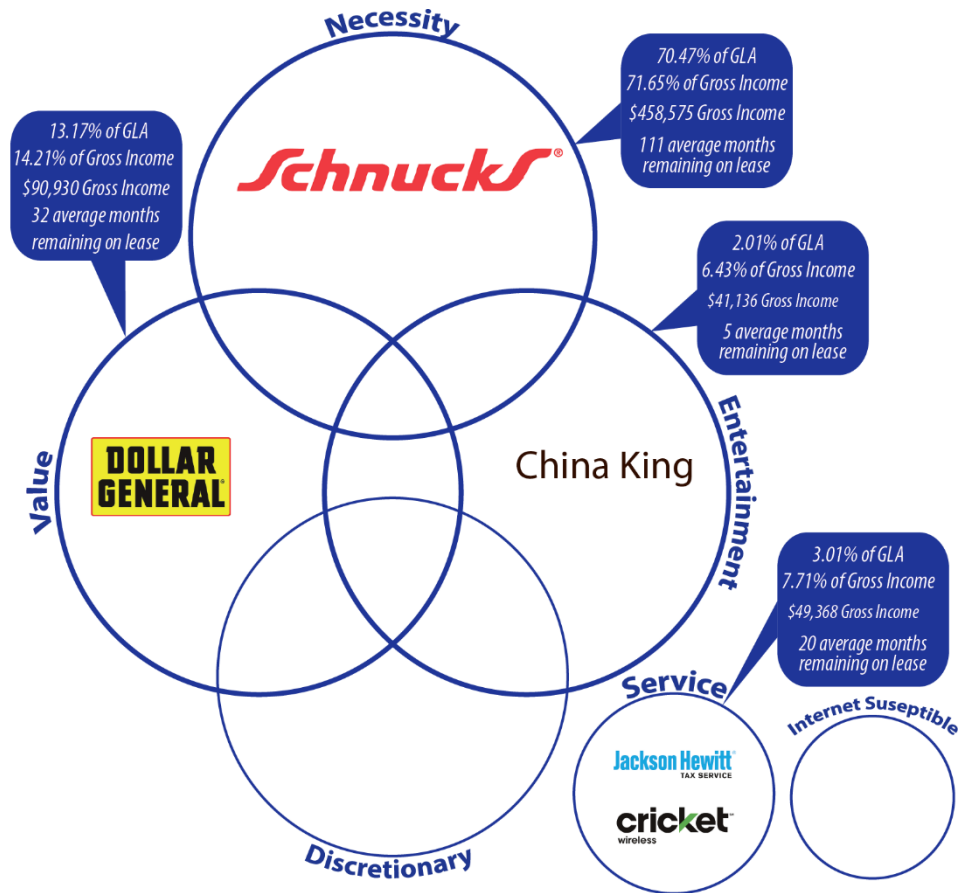
ALL RETAIL IS NOT EQUAL

The tenants that occupy a retail center are key to the long-term success of the investment. Select constantly analyzes retailers considering multiple factors including; sales, growth in same store sales (or lack thereof), new store openings, resistance to e-commerce (or lack thereof), credit and future prospects. Select also has the benefit of constant interaction with retailers through daily management and leasing activities. This interaction provides an inside perspective into a retailer's strategy and operations.

Several themes emerge from this ongoing analysis. First, grocery stores and other **necessity** oriented retailers are performing well. Second, there is a strong group of **value** retailers like TJ Maxx, Ross, Kohl's and Marshalls that are attractive. Third, **entertainment** oriented uses like restaurants, theaters and fitness clubs are generating strong sales in addition to generating traffic. Fourth, **service** oriented uses such as insurance, medical and real estate drive traffic and provide tenant mix diversity.

Necessity, value, entertainment and service oriented retailers represent 89.2% of the square feet and 100% of the gross income at Lemay Shopping Center.

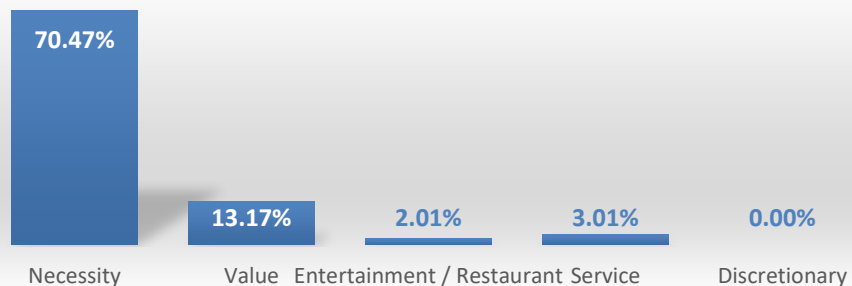
Lease Expiration Schedule - Gross Rent



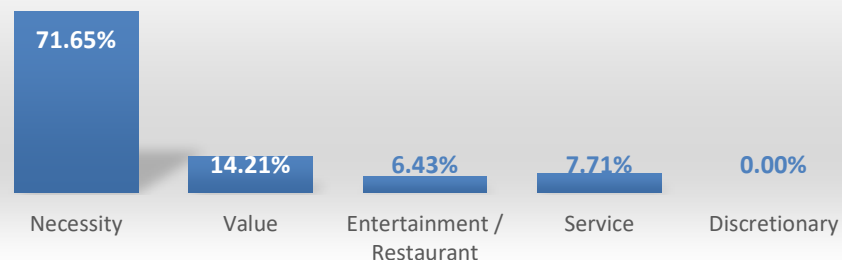
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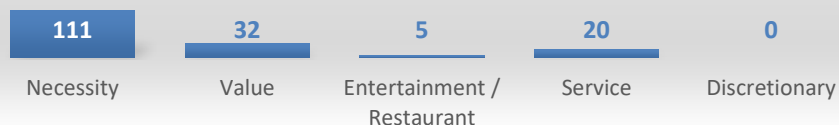
Type of Tenancy by SF



Type of Tenancy - Annual Rent



Weighted Average Months Remaning by Tenancy



Tenant	SF	% Prop. Type	Begin	Expiration	Annual Rent	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030+
China King	1,600	2.0%	10/24/2006	10/31/2021	\$ 41,136	1,600									
Jackson Hewitt	1,200	1.5%	3/24/2009	3/31/2022	\$ 25,248		1,200								
Cricket	1,200	1.5%	11/1/2013	10/31/2023	\$ 23,940			1,200							
Dollar General	10,500	13.2%	7/19/1998	1/31/2024	\$ 90,930				10,500						
Schnuck Markets	56,198	70.5%	7/20/2005	7/19/2030	\$ 458,576										56,199
Vacant	1,020	1.3%													
Vacant	1,629	2.0%													
Vacant	6,400	8.0%													
TOTALS	79,747	100%				1,600	1,200	1,200	10,500	-	-	-	-	-	56,199
<i>Percent of Total</i>						<i>2.0%</i>	<i>1.5%</i>	<i>1.5%</i>	<i>13.2%</i>	<i>0.0%</i>	<i>0.0%</i>	<i>0.0%</i>	<i>0.0%</i>	<i>0.0%</i>	<i>70.5%</i>
<i>Percent Cumulative Rollover</i>						<i>2.0%</i>	<i>3.5%</i>	<i>5.0%</i>	<i>18.2%</i>	<i>18.2%</i>	<i>18.2%</i>	<i>18.2%</i>	<i>18.2%</i>	<i>18.2%</i>	<i>88.7%</i>